

SOFTWARE TESTING

When it comes to testing insurance systems, two qualifications are important above all others: **insurance experience and technology experience.** You get both of those from us.

We don't provide staff augmentation. Our testers work in our offices in Ohio. They report to our management resources that include testing managers, account leads, and senior testers who manage the relationship between your organization and Marias.

● TESTING

Our testers are trained to test insurance software, unlike many other testing companies. They'll evaluate all aspects of your system.

● TESTING MANAGEMENT

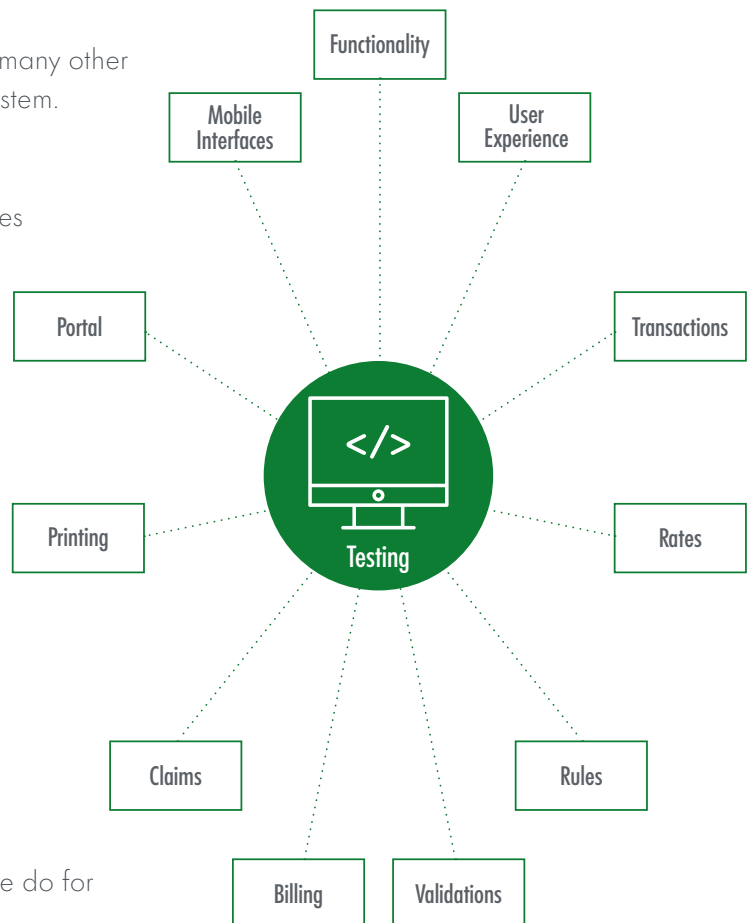
There are certain things our testing management resources must do:

- Take assignments from you and deploy the work to our testers
- Gather test results and present them to you
- Create weekly status reports
- Lead weekly update calls with you.

There are other things they can do, including:

- Write up issues in the vendor's ticketing system
- Investigate issues to determine root causes and reduce turnaround time
- Manage your relationship with your software vendor
- Manage specific documentation for you, such as priority lists and project plans.

How much or how little they do is up to you. The more we do for you, the less your organization will have to do.



WHY MARIAS?

If you recognize the value experienced objectivity can bring to your insurance operations, call us today. You'll be surprised at how responsive a real service organization can be.



Call us today at 866-611-2212
or visit us online at www.mariastechnology.com

SOFTWARE TESTING

At Marias, we provide a testing service, not staff augmentation. Our customers buy testing from us without worrying about all the things that come with managing personnel, a primary component of staff augmentation.

Because of this service model, we employ senior staff members in front of our testers. These resources are your liaisons to us. They are your points of contact, managing the relationship between your organization and Marias, as well as overseeing the efforts of our testers.

Flexible Management

While using these resources is a mandatory part of our testing, the amount of work these senior people do is up to you. At a minimum they must be your point of contact, provide weekly status reports, manage the work being assigned to testers, and compile their results. But they can also do much more. Many of our customers have our testing management resources create and update tickets in their ticketing systems, investigate issues found by the testers for root causes, manage documents the customers create for their internal operations, or manage their relationships with their software vendors.

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<ul style="list-style-type: none">• Point of Contact• Assign work to testers• Compile results from testers• Communicate results to customer• Weekly Status Report• Lead Touchpoint calls with customer										<ul style="list-style-type: none">• Write up or update defects in vendor or customer ticketing system• Investigate defects for root cause										<ul style="list-style-type: none">• Manage customer documents – priority lists or project plans• Manage your relationship with your software vendor									

Since our founding in 2008, we've been providing testing and implementation services that help insurance companies — ranging from \$5 million to \$5 billion and using more than 20 different software systems — improve operationally. We help them define specs, reduce errors, improve accuracy, and make sure their software does exactly what they want it to do. Since our professional experience includes working for insurers and vendors, we're familiar with your challenges. We've overcome them before. And we're ready to help you overcome yours.

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