When it comes to supporting system implementations, two qualifications are important above all others: experience and objectivity. You get both from us.

You benefit from our years of insurance IT experience. We've worked at all levels of insurance companies. Some of us are IT people who've learned insurance. Others of us are insurance people who've learned IT. Either way, we see the big picture many consultants and systems integrators can't see.

Flexible Responsiveness

We can lead the implementation of new systems. We can guide core system replacements or data conversions. We can work with any system, regardless of vendor. We know the systems that will work for your company and those that won't. We can add new states or lines of business. We can do as much or as little as you need us to do. Because we know one size does not fit all, we know one approach does not suit all. And something that worked there may not work here.

We'll ensure your implementations are successful by:

* Bringing our experience to bear. After all the implementations and upgrades we've been through, we know the questions to ask and when to ask them. We know red flags when we see them. And our hands-on knowledge will save you the time and rework of having to learn (the hard way) as you go along.

* Writing your specifications. We translate your product manuals and business rules into programming documentation to create the foundation for new `systems. Every step from programming to configuration, from testing to production relies on accurate, detailed specifications. We'll eliminate much of the back and forth between you and your vendor.

* Third-party integration. Unless your system does everything, its functional success will depend on its interfaces with other systems and data sources like policy download, comparative raters, electronic lienholder/mortgagee notification, geocoding/address verification, and others. Because we know the technical aspects of those interfaces, we'll eliminate the delays you'd otherwise encounter between implementation and production.

* System setup. If you're looking at a simple software installation, we'll make sure it's quick and stable. You and your staff members won't have to learn best practices for deploying, monitoring, and supporting your software because we already employ them.

* Ongoing support. Most of our customer relationships don't end at go-live. We're typically invited to provide ongoing advice and assistance. And we take pride in the fact that we continue to contribute cost-effective value to our customers' organizations.

Why Marias?

If you recognize the value experienced objectivity can bring to your insurance operations, call us today. You'll be surprised at how responsive a real service organization can be.

Call us today at 866-611-2212 or visit us online at
www.mariastechnology.com